XBRL US Management Presentation 2018/2019 Plans

Campbell Pryde, President and CEO, XBRL US

November 8, 2018



XBRL US AGM 2018/2019 - November 8, 2018

Agenda

Management Presentation – Campbell Pryde	10:00 - 10:20
Elections – Mike Schlanger	10:20 - 10:25
Data Quality Committee – Lou Rohman	10:25 - 10:40
Domain Steering Committee – Scott Theis	10:40 - 10:55
Communications Steering Committee – Chase Bongirno	10:55 - 11:05
State & Local Government Working Group – Marc Joffe	11:05 – 11:20
Earnings Announcement Committee – Patrick Loughry	11:20 - 11:30
Discussion & Lunch	11:30 - 12:30



Regulation

									Gua	SEC Proposals: ranteed Securities, ariable Annuities
SEC Credit Rat Agency	ting									Small Business Administration
SEC Mutual Funds Risk/Return										SEC Inline XBRL Mutual Funds & erating Companies
SEC Public Companies						L	Dept of Energy Renewables		FERC Utilities	SEC IFRS Taxonomy
2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018



Legislation

						XBRL Exemption (HR4164)	Act XBRL Exemption (HR5405)	XBRL Exemption (HR1965)	XBRL Exemption (HR1675)	Act XBRL Exemption (Section411)	XBRL Exemption (HR5045)
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Industry

							Solar		State & Local		
7 <u></u>	Corporate Actions						Surety Insurance			Government Reporting	
2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	



Gro	SEC Proposals: Guaranteed Securities Variable Annuities									
EC Credit Ageno										mall Business Administration
SEC Mutual Funds Risk/Return										EC Inline XBRL Autual Funds & erating Companie
EC Publi Companie						1	Dept of Energy Renewables		FERC Utilities	SEC IFRS Taxonomy
										HB1073
						DATA Act		т	Financial ransparency Act	GREAT Act
1					XBRL Exemption (HR4164)	XBRL Exemption (HR5405)	XBRL Exemption (HR1965)	XBRL Exemption (HR1675)	XBRL Exemption (Section411)	XBRL Exemption (HR5045)
							Solar			State & Local
	Corporate Actions						Surety Insurance			Government Reporting
2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018
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XBRL US Strategy

- Make XBRL data better
- Make XBRL easier to use
- Expand the XBRL footprint



Data quality

- Increasing activity in DQC rulemaking and guidance, greater market participation, more rules usage by issuers
- Closer SEC, FASB and IASB engagement
- Inline XBRL
- Taxonomy development guidance and certification for successful standards programs, Regulatory Workshop



Expanding the footprint – more business opportunities

- Surety insurance
- Renewables
- Utilities
- State and local government financials
- Earnings announcements



Ease of use/increase usage

- Investment Company Advisory Board
- XBRL database
- XBRL Data Community and XBRL APIs





FILERS

INDUSTRIES

Home > Data >

The XBRL API

A standard for retrieving XBRL data

The XBRL API (Application Program Interface) is a set of endpoints developed to help data users access timely, highly granular, structured XBRL data. This standardized API allows developers and data utilities, with limited XBRL knowledge, to learn a single interface to access data from any database that contains XBRL data, including XBRL US Database of Public Filings.

What is the XBRL US database? This database was created to demonstrate the kind of structured data that is available, and to give startup organizations an opportunity to test out using XBRL-formatted information.

Watch a replay of an introductory webinar about the XBRL API and XBRL Data Community

Data below is a sample preview - **login to return details from the latest 10-K inline XBRL filings** submitted to the SEC.

Report for company (CIK) plus filing detail & select reported facts		Accepted (ET)
10-K for Amerityre Corp (0000945828)	Fri,	9/14 9:32 AM
Inline document on EDGAR C Generated by iC(tm) - CompSci Interactive Converter - http://www	<i>w</i> .comps	ciresources.com
Cash And Cash Equivalents At Carrying Value as of July 1, 2018	ş	213,854





XBRL US Data Quality Committee

Lou Rohman

November 8, 2018



XBRL US DQC 2018/2019 - November 8, 2018

Mission of the Data Quality Committee

To develop freely available guidance and validation rules to eliminate inconsistencies and errors in XBRL data in order to enable automated analysis of the data.



Center for Data Quality Members

- Altova
- American Institute of CPAs (AICPA)
- Certent
- DataTracks
- Merrill Corporation- CENTER FOR DATA QUALITY FOUNDING MEMBER
- P3 Data Systems
- RDG Filings
- Toppan Vintage



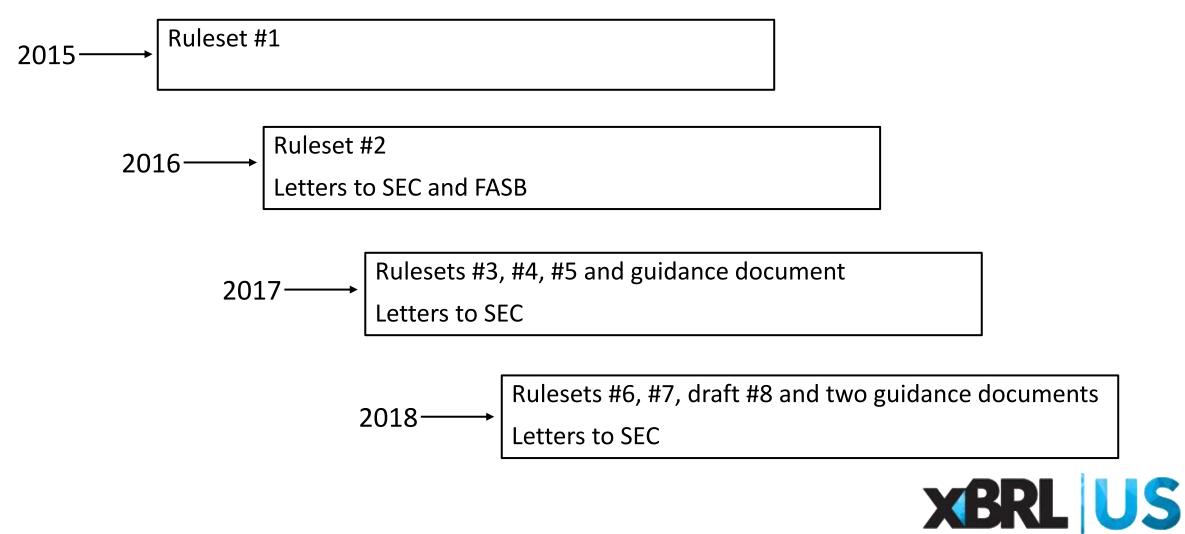
Data Quality Committee Members

- Analysts
 - Credit Suisse HOLT
 - CFA Institute
- Data providers
 - S&P Global Market Intelligence
 - Bloomberg
 - Calcbench
 - idaciti
 - Morningstar
- Academics
 - Vanderbilt University

- Preparers
 - Backcountry.com
- Filing agents
 - Merrill Corporation
 - Toppan Vintage
- Standard setter observers
 - FASB
 - IASB

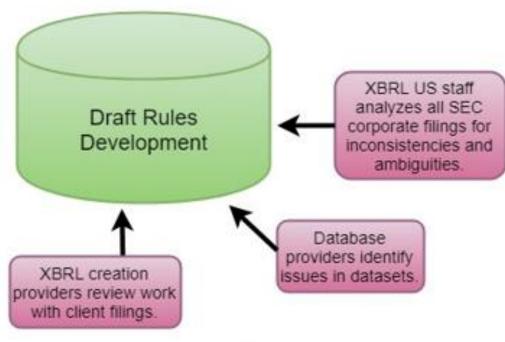


DQC Timeline



Steps in the DQC rules creation process

 Gather input on errors in filings and create an initial draft of Rules





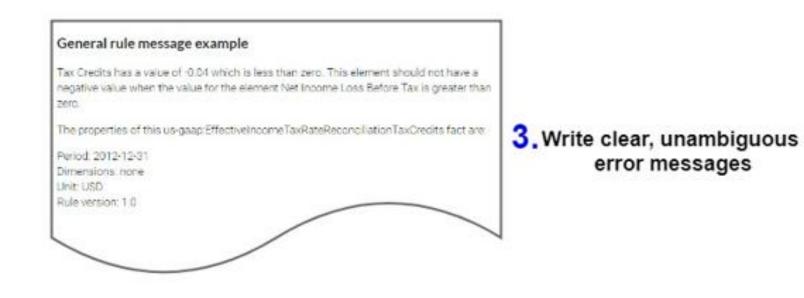
Steps in the DQC rules creation process

2. Consider potential problems with each Rule

- What is the impact of the error occurring?
- Does the error occur frequently among different filers?
- Can an unambiguous rule be established to flag that error?
- Could triggering the error result in a "false positive"?



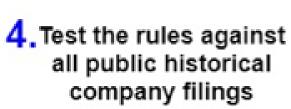
Steps in the DQC rules creation process





Steps in the DQC rules creation process







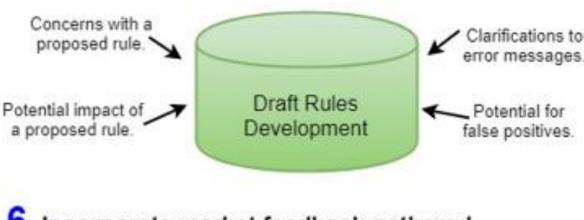
Building Rules Steps in the DQC rules creation process



5. Conduct Public Review to gather more input from SEC filers, data consumers and other stakeholders



Steps in the DQC rules creation process



6. Incorporate market feedback gathered during Public Review

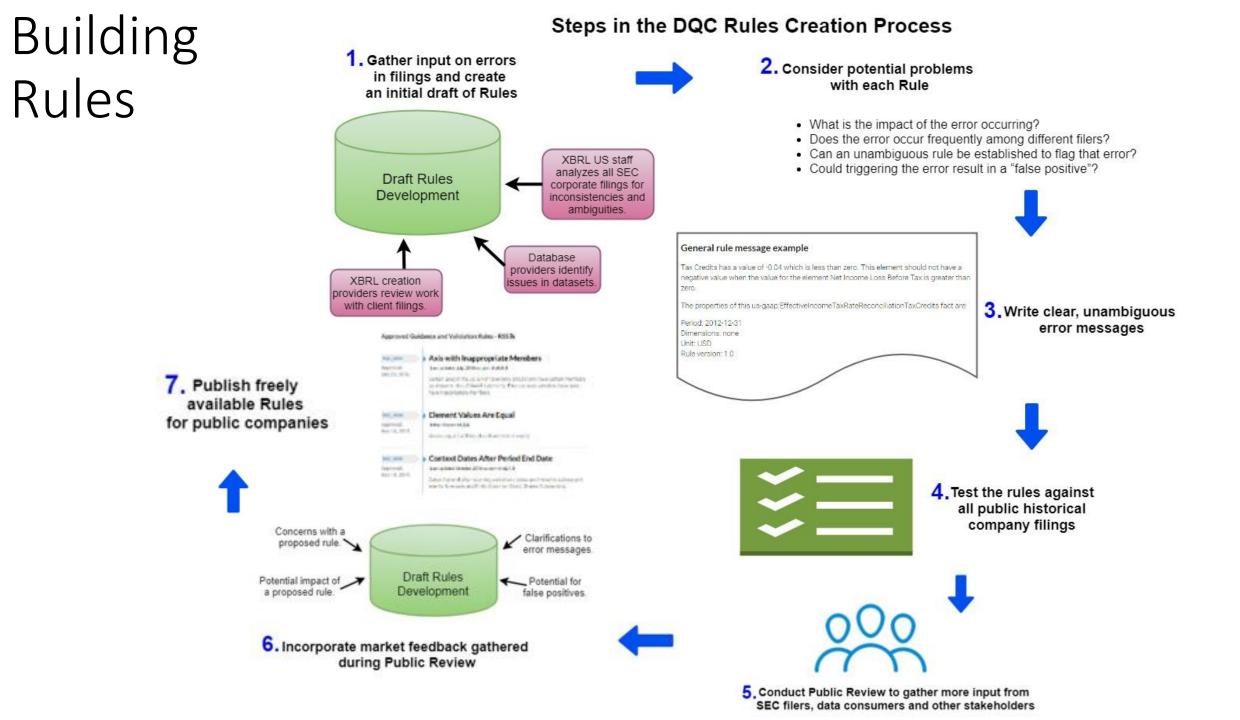


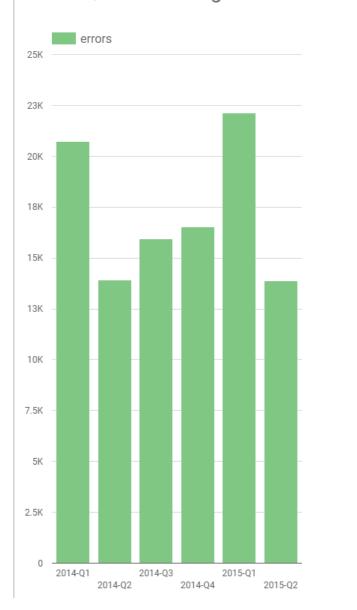
Steps in the DQC rules creation process

7. Publish freely available Rules for public companies

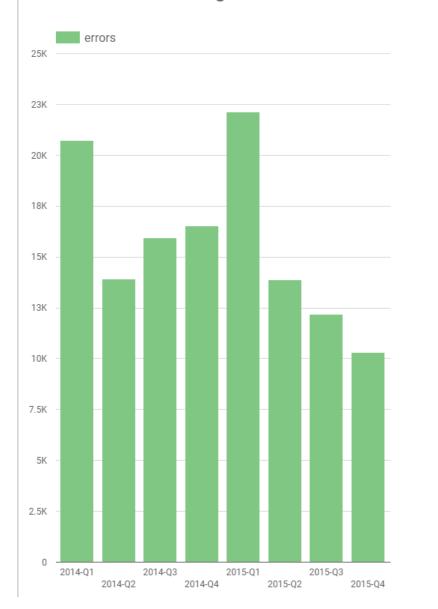




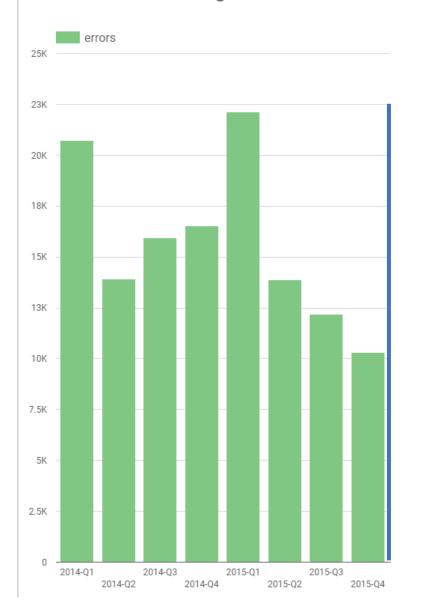




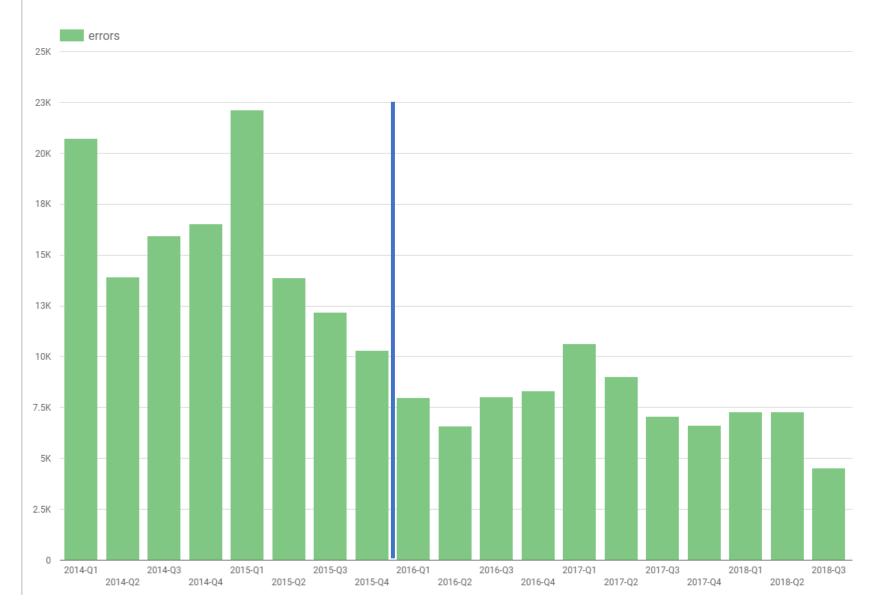














APPENDIX



XBRL US DQC 2018/2019 - November 8, 2018

Timeline

Ruleset #1 Published (Negative Values, Element Relationships, Dates) December 16, 2015

> Ruleset #2 Published (Negative Values, Deprecated Elements)

Ruleset #3 Published (Negative Values,

SEC Publishes Notice of Availability of

 Ruleset #4 Published (Reverse Calculations/ Dimensional Equivalents), October 12, 2017

Member/Axes Issues), January 19, 2017

IFRS Taxonomy, March 1, 2017

December 22, 2017

Ruleset #5 Published (Cash Flow)

October 12, 2016

XBRL US Center for Data Quality Launched June 24, 2015

2016

2015

DQC Letter Sent to SEC: Proposed Rule Payment Disclosure by Resource Extraction February 16, 2016

DQC Letter Sent to FASB: Proposed Changes to US GAAP Taxonomy December 23, 2016

2017

DQC Letter Sent to SEC: Inline XBRL, Rendering & Validation, January 27, 2017

DQC Letter Sent to FASB: Efficiency and Effectiveness of Taxonomy, June 15, 2017

Guidance on Cash Flows & Principles of Element Selection Published, December 22, 2017

2018

Ruleset #6 Published (First IFRS rules published) May 25, 2018

DQC Letter Sent to SEC: Observations on US GAAP and IFRS, June 29, 2018

Ruleset #7 To Be Published (Revenue Recognition, Pension Tagging), November 2018 SEC Approves Inline XBRL for operating companies & mutual funds, June 28, 2018

SEC Announces Plan to Flag Errors in SEC Filings August 31, 2018



XBRL US Domain Steering Committee

Scott Theis Novaworks, LLC

November 8, 2018



XBRL US DSC 2018/2019 - November 8, 2018

Mission of the Committee

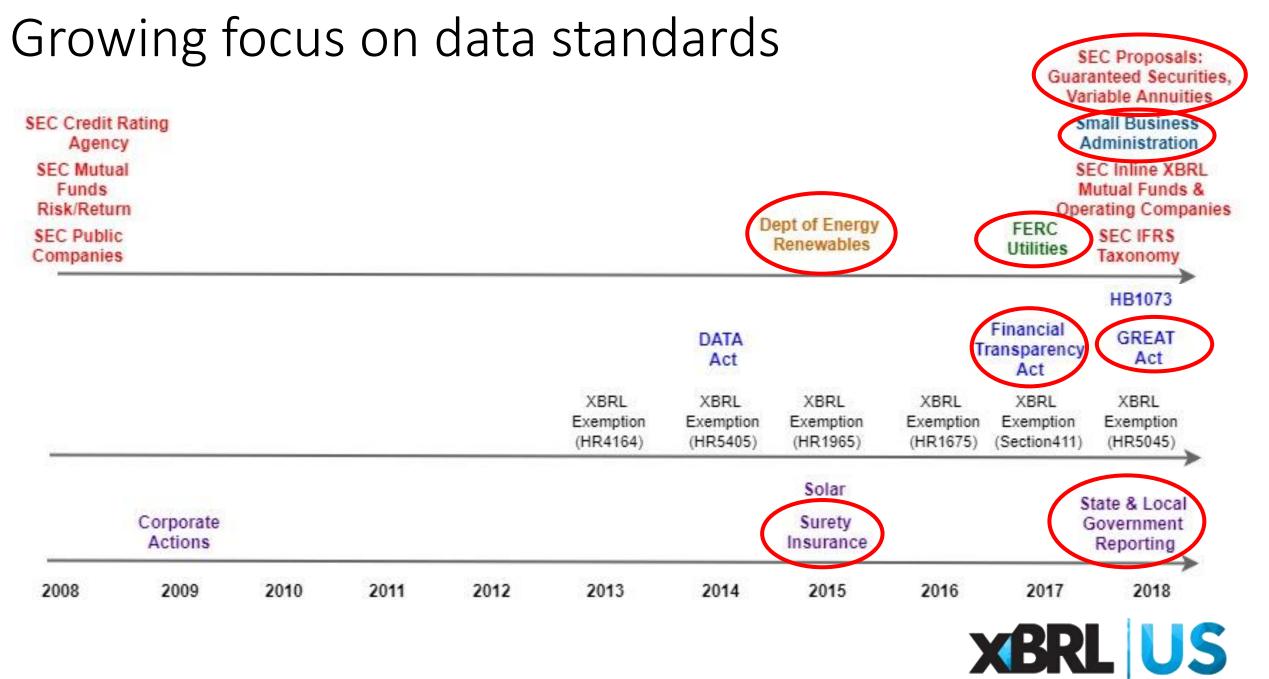
To support technology and development efforts of XBRL US necessary to meet the business reporting needs of key markets in the United States, e.g., approving taxonomy development work, performing quality control, providing feedback to working groups

Activities:

- Establish standards for taxonomy development and certification
- Review taxonomies for certification



Sro	wing ⁻		SEC Proposals: Guaranteed Securities Variable Annuities							
EC Credit Agend										mall Business Administration
SEC Mutual Funds Risk/Return								S	SEC Inline XBRL Mutual Funds & erating Companie	
EC Publi Companie							Dept of Energy Renewables		FERC Utilities	SEC IFRS Taxonomy
										HB1073
						DATA Act		T	Financial ransparency Act	GREAT Act
					XBRL Exemption (HR4164)	XBRL Exemption (HR5405)	XBRL Exemption (HR1965)	XBRL Exemption (HR1675)	XBRL Exemption (Section411)	XBRL Exemption (HR5045)
							Solar			State & Local
	Corporate Actions						Surety Insurance			Government Reporting
2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018
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Potential taxonomy builds (short-term)

Regulatory

- State financial reporting (FLA state)
 High
- Grants reporting (OMB) High
- Utilities (FERC) High
- Variable annuity disclosures (SEC)
- Guaranteed Securities (SEC)

Non-regulatory

- Solar financing
- WIP Small Business Administration
- Contractor financials (private companies)



Building the Taxonomy Development Toolkit

- Challenge:
 - High potential demand from regulators and the market
 - Very few people have built taxonomies "from scratch"
 - Limited guidance available
- Objectives:
 - Provide education and training for those new to XBRL
 - Take the mystery and complexity out of taxonomy development
 - Encourage creation of new taxonomies
 - Get regulators engaged
 - Establish step by step processes and tools to make taxonomy building as easy as possible
 - Ensure good quality taxonomies, successful programs and good quality XBRL data



Status

- Completed:
 - Established metrics framework for taxonomy structure and use
 - Established informal taxonomy approval process
 - Approved Surety WIP Taxonomy
 - XBRL US Style Guide
 - Resource Reference index on www.xbrl.us
- Underway 2018/2019:
 - Earnings Announcement Research Subcommittee
 - Wikipedia Review and Update (moved to CSC)
 - Taxonomy Development Guide



Taxonomy Development Guide

	Chapter 1 — Introduction — A synopsis of the Taxonomy Development Guide and XBRI DRAFT
ORAFT	Chapter 2 — What is XBRL — This section provides an gives an overview of XBRL, principals and conventions. Within this introduction, below, is a general discussion of how XBRL is different that other exchange standards such as basic XML, JSON or CSV.
	Chapter 3 — Assessing Your Project — This section is a general discussion with regard to organizing data in a meaningful manner for the creation of the semantic data model and eventual taxonomy.
	Chapter 4 — Building a Taxonomy — How to on the mechanics of building your taxon practice of the prace of the practice of the practice of the practice of the
DRAFT	Chapter 5 — Taxonomy Development Tools — Building a taxonomy with Excel/Google Sheets and Arelle.
	Chapter 6 — Documenting a Taxonomy — A discussion of how to document your taxonomy for use by preparers, developers and information consumers.
	Chapter 7 — Taxonomy Governance — Tips and direction on implementation of a taxonomy and COMPLETE COMPLETE COMPLETE
	Appendix A — Taxonomy Creation Checklist — A basic checklist of 'to do' items for creating a taxonomy.
DRAFT	Appendix B — XBRL US Taxonomy Approval Outline — Information as to how a taxonomy can be reviewed and approved by XBRL US.
DRAFT	Appendix C — Project White Paper Outline — Information to aid in the creation of project 'white paper' to aid in the process of developing a taxonomy.
	Appendix D — Taxonomy Guide Outline — An outline for a consolidate Taxonomy Guide to be used by users of a taxonomy including preparers, consumers and software developers.
	Appendix E — Preparer's Guide Outline — An outline for a preparer guide to creating information using the developed taxonomy.

Taxonomy development materials to be used at: Regulator Workshop Washington, DC, early 2019

- Objectives:
 - Educate regulators on how open data standards have been successfully deployed in regulatory environments to reduce costs, improve accuracy and speed of reporting through greater efficiency
 - Provide the building blocks to creating good quality XBRL taxonomies that result in good quality standards programs
- Topics:
 - Case studies
 - Basics of XBRL
 - Steps to building a taxonomy
 - Materials available to use (toolkit)
 - Open source (free) tools available



DSC Members (Thanks for your support!)

- Scott Theis, <u>Novaworks, LLC</u> (Steering Committee Chair)
- Bryan Castrantas, <u>Richie May</u>
- Chase Bongirno, <u>Toppan Vintage</u>
- Lisa Cousino, <u>Summit Financial</u> <u>Printing</u>
- Yemisi Lawal, Exelon Corporation
- Jaret Klekota, <u>EY</u>
- Patrick Loughry, <u>Toppan Vintage</u>
- Joe Luczka, <u>KPMG</u>

- Robert Nehmer, <u>Oakland University</u>
- Laura Rusu, XBRL Advance
- Erin Rybinski, <u>Novaworks, LLC</u>
- Ronald Schechter, CPA
- Joel Stiebel, CPA
- Chris Taylor, <u>P3 Data Systems</u>
- David Theis, <u>Novaworks, LLC</u>
- Shelly Wavrin, Merrill Corporation



XBRL US Communications Steering Committee

Chase Bongirno Toppan Vintage

November 8, 2018



XBRL US CSC 2018/2019 - November 8, 2018

Mission of the Committee

To facilitate the adoption and widespread use of XBRL by the business reporting supply chain, the CSC engages members, government and the public at large to increase the awareness of the benefits of using XBRL data and build community among a diverse audience.



Project: Regulatory and legislative monitoring and response

• Regulatory

- Monitor regulatory activities where input may be solicited
- Recent and upcoming projects:
 - SEC Request for Comment on Fund Retail investor Summary
 - IFRS Taxonomy Public Review
 - SEC Proposal on Disclosures about Guaranteed Securities
- Aid in preparing responses
- Legislative
 - Monitor congressional activities, GREAT Act, XBRL exemption, HB 1073
 - Brainstorm approach to engagement



Project: Issuer Education

- Monitor issuer sentiment towards XBRL
- Educate SEC filers on how they benefit:
 - Determine messaging/creative strategy
 - Develop outreach program, e.g., webinar series, papers from XBRL US Investor Advisory Committee (new program), media program, potentially XBRL US member "ambassador" program

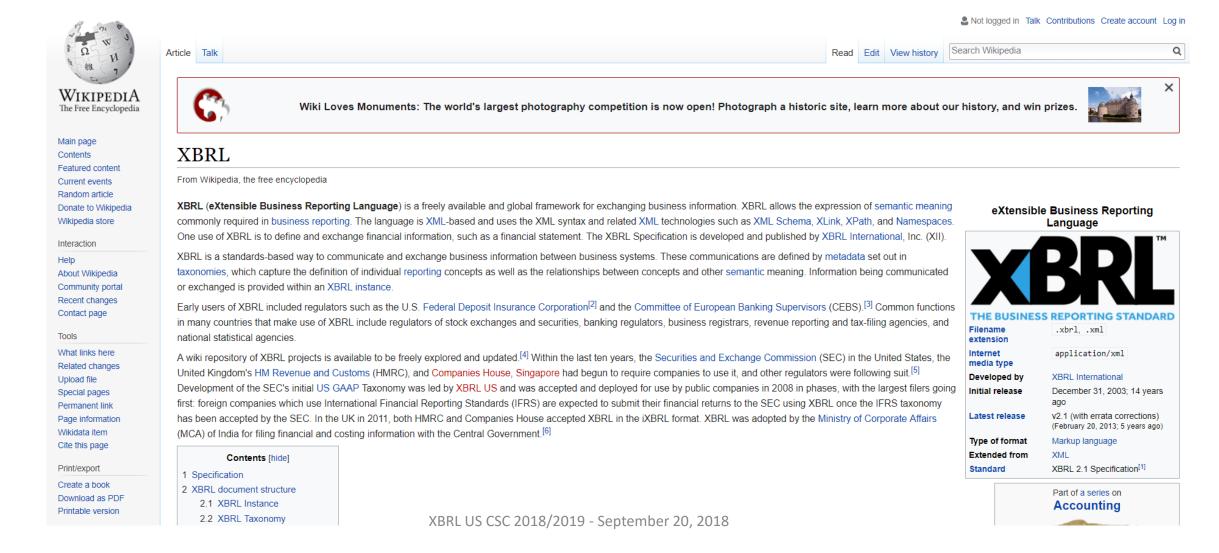


Project: Academic Education & Engagement

- Developing content for faculty to use in student instruction which helps educate students on the use of XBRL for analysis
- Member-alumni communications about financial data standard and why our school/department should consider getting involved as members



Project: Update XBRL Wikipedia



Project: Update Membership Tools and Services

Tools and Services Catalog

DONNELLEY FINANCIAL SOLUTIONS	ActiveDisclosure SM features: Center for Data Quality Certified • consulting • data management • filing preparation • financial information analysis • For EDGAR Filers • instance creation • instance rendering • taxonomy comparison • taxonom validation • taxonomy/extension creation • training classes •
MARK V SYSTEMS LIMITED	Arelle features: Center for Data Quality Certified • For EDGAR Filers • taxonomy validation •
THALES CONSULTING	CAFR-Online features: instance creation •
CALCBENCH	Calcbench Platform features: data analysis • financial information analysis •



CSC Members (thank you for your support!)

- Chase Bongirno, <u>Toppan Vintage</u> Steering Committee Chair
- Rob Blake, <u>Certent</u>
- Joan Berg, <u>Merrill Corporation</u>
- Ami Beers, <u>AICPA</u>
- Kristine Brands, <u>Regis University</u>
- Eric E. Cohen, <u>Auditchain</u>
- Lisa Cousino, <u>Broadridge Financial</u> <u>Solutions</u>
- Jason Elkins, <u>Certent</u>

- Diane Janvrin
- Andrew Leahy, <u>Donnelley Financial</u> <u>Solutions Company</u>
- Patrick Loughry, <u>Toppan Vintage</u>
- Ariel Markelevich, <u>Suffolk</u> <u>University</u>
- Robert Nehmer, Oakland University
- Ron Schechter



XBRL US

State & Local Government Disclosure Modernization Working Group

Marc Joffe

Senior Policy Analyst, Reason Foundation Chair, SLG Working Group

November 8, 2018



XBRL US State & Local Govt Working Group - November 8, 2018

Mission of the Committee

- This working group seeks to address problems in municipal financial reporting by designing schemas and XBRL implementation(s) for open data reporting of state and local government actual financial results.
- The scope of work includes Comprehensive Annual Financial Reports (CAFRs), Single Audit packages, state-mandated Annual Financial Reports (AFRs), and responses to relevant Census Bureau financial surveys.
- Our work is intended to benefit of US state and local governments, as well as public pension systems.
- There are over 90,000 local governments in the US. About one third of these produce audited financial statements.



The Investor Challenge

- Academic research shows that several financial ratios are statistically significant predictors of financial distress events such as municipal bond defaults and municipal bankruptcies (<u>Gorina, Joffe & Maher, 2018</u>)
- But data needed to calculate these ratios is not widely available in sharp contrast to US corporate securities
- If CAFRs were available in XBRL form, market data providers like Intrinio could provide key ratios to investors and analysts at low cost
- This would free investors from dependence of traditional credit ratings which are:
 - Not available for many municipal securities
 - Inconsistent across rating agencies
 - Subject to criticism from academics and certain industry observers



The Public Policy Problem

- Tens of thousands of governments publish audited financial statements each year, but their data is locked in PDFs (electronic paper), so they're hard to analyze and summarize
- Questions: What is the nationwide total of unfunded state and local OPEB obligations? Which governments have the worst OPEB problem (i.e. highest unfunded OPEB as a % of revenue or per capita)
- Answer: No one really knows because the source data is trapped in PDF financial statement footnotes.

City of St. Petersburg, Florida Notes to the Financial Statements September 30, 2017

NOTE 20 - OTHER POST-EMPLOYMENT BENEFITS - (Continued)

Funding Policy

All of the above benefit plans are provided through insurance companies or health maintenance organizations (HMO). Some health plan premiums are based on the benefits paid during the plan period ending March 31. The City recognizes the cost of providing benefits by expensing monthly premiums, on a pay-as-you-go basis. There are no plans at this time to fund the OPEB liability and therefore there are no plan assets. For the fiscal year ended September 30, 2017, the cost of retiree health care for 1,120 participants was \$13,241,865 of which \$4,811,974 was paid by the retirees. The City offers vision, dental and AD&D policies paid for entirely by active and retired employees.

Annual OPEB Cost and OPEB Obligation

The City received the current year results of an actuarial valuation report for retiree health benefits as of October 1, 2016 for fiscal year 2017. The valuation was completed under the requirements of GASB Statement 45. The development of the Net OPEB Obligation is listed below for the fiscal year ended September 30:

Funded Status and Funding Progress

As of September 30, 2017, the actuarial accrued liability for benefits was \$199,781,000, all of which was unfunded. The covered payroll (annual payroll of active employees covered by the Plan) was \$143,194,193 and the ratio of unfunded actuarial accrued liability (UAAL) to covered payroll is 139.5%.



The Vision

- Provide a database of standardized government financial statistics based on audited financial reports available at low cost
- This would:
 - Reduce the cost of rating state and local governments, conducting state oversight and producing public policy research
 - Provide **real** transparency: making it easier for citizens to learn about local government pension, OPEB and bond liabilities
- By migrating documents from paper-like PDFs to a newer "machine readable" format, we greatly lower the cost of building and maintaining a public fiscal database

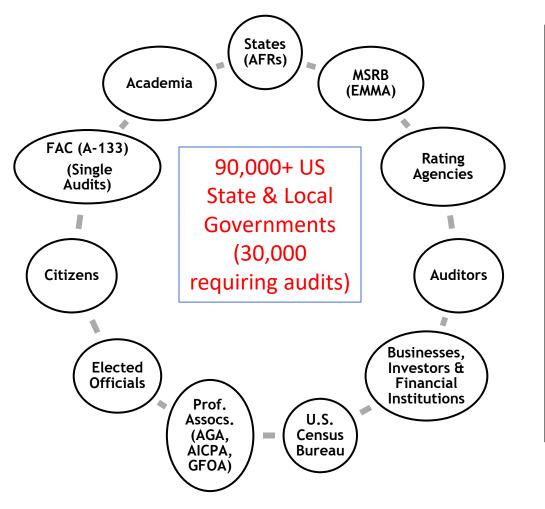


Migration from "paper" filing to E-filing: A trend bypassing government *until now*

- Over 90% of individual taxpayers file electronically (no longer using paper 1040s).
- Financial data standards (XBRL) have not been applied to US state and local financial audits. So, state and local government reporting technology has fallen behind individual and corporate reporting
- Spain and Brazil have already implemented XBRL municipal taxonomies, but the nation with the deepest municipal bond market hasn't
- Florida HB 1073 (2018) moves local government disclosure into the 21st century by authorizing and funding a transition to XBRL.



Local Government Financial Reporting: Many Consumers, Multiple Formats



- Different information consumers have varying and overlapping data requirements
- Local governments often produce three types of annual financial reports:
 - 1. CAFR
 - 2. State AFR
 - 3. Census Response
- Some financial elements may be antiquated and only collected due to bureaucratic inertia



Many states use some form of digital financial reporting for their local governments, but...

- These Excel-based solutions do not replace CAFRs
- As a result, many local governments have to file both a CAFR and an Excel-based state AFR, as well as a Census response
- Florida HB 1073 authorizes replacement of state AFRs with CAFR-based XBRL filings
- Inline XBRL will make this possible



Inline XBRL for CAFRs

- Prototype taxonomy and instance document for City of St.
 Petersburg, Florida developed with support of Mercatus Center and contributed to the working group
- Available on XBRL US Github page

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Viewing CAFRs with the SEC Inline Viewer

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		Buildings and Sy	Balance			Deb	;+						0	
		Improvements ot Machinery and E	Balance			Deb	n.						0	
		Utility Systems	Sign			Pos	itive						0	
		Total Capital	Туре			mor	etarvite	emType					0	
		Total assets	-									- 7	0,518	
		Deferred outfl Deferred Amount		<			• 0	000		>			ō	
		Deferred Outflow of Pe Resources	nsion			58,623,103			11,848,709		70,269,812		ō	
		Total deferred outf resources	ows of			59,371,274			19,932,518	_	79,303,792		ō	

Available at:

http://www.govwiki.info/ix?doc=stpete.html



Third-Party Enhancement of SEC Viewer

nu Sections V	DR Check		Validations Changes in	Fund Balar	Search Inces - Gove 2017	rnmental F	× unds - Last				▼ More Filters Fact	ts 50
				(Mc	dified Accrual	Basis of Accourt	nting)					
Particulars	2017 (In USD)	2016 (In USD)	2015 (In USD)	2014 (In USD)	2013 (In USD)	2012 (In USD)	2011 (In USD)	2010 (In USD)	2009 (In USD)	2008 (In USD)	-	
Revenues												
Taxes Public Service Tax (8) Licenses and Permits Fines and Forfeitures Charges for Services and User Fees	125,835,183 27,645,800 8,819,973 3,589,139 26,843,588	117,769,833 27,599,020 8,688,289 3,654,468 25,702,120	111,348,882 28,774,215 5,784,730 4,199,481 25,278,000	104,775,828 27,309,432 5,173,123 3,793,324 25,287,284	100,304,976 25,755,347 4,959,026 4,411,977 24,003,940	92,519,177 24,384,936 3,847,454 4,035,054 23,455,886	98,255,072 25,400,972 3,278,469 1,937,842 23,276,204	108,354,252 28,812,189 3,170,105 2,520,494 20,135,780	119,948,229 23,353,192 3,020,012 3,395,352 33,184,418	121,512,325 22,446,269 3,104,501 3,067,070 31,072,698		
Charges for General Administration	7,052,832	8,914,592	9,384,636	9,412,752	9,308,084	9,308,012	9,403,380	8,724,084	8,809,572	7,668,000		
Intergovernmental Revenue											Chart	
Federal, State and Other Grants	11,760,247	10,221,150	10,478,002	9,780,135	11,247,925	15,907,052	20,280,984	24,311,788	16,688,588	24,975,131	Chart 📲 🗶	
State - Sales Tax State - Revenue Sharing	18,172,690 10,074,188	17,863,512 8,940,196	9,018,877	18,553,518 8,555,389	15,408,015 8,179,856	14,975,121 7,521,597	14,347,797	13,870,492	14,043,313 7,418,031	15,293,018 8,397,333	Revenue	
State - Communication	9,620,042	9,729,360	10,318,666	11,005,466	8,179,800 11,493,181	11,956,587	12,802,842	12,795,240	14,085,313	16,190,432		
Services Tax State - Housing Improvement	0,020,042	0,720,000	10,010,000	11,000,400	11,465,101	11,630,367	12,002,042	12,180,240			400M	
Program	<u></u>	<u></u>	<u></u>	<u></u>	<u></u>	0	<u>0</u>	<u></u>	2,113,444	1,956,626		
State - Other (1) Pinellas County - Gasoline Tax	688,572 3,544,685	634,293 3,514,585	538,399 3,408,875	595,971 3,382,161	579,702 3,215,585	638,497 3,235,960	421,329	498,733	514,170 3,510,104	412,748		
Pinellas County - Sales Tax	25,257,535	24,671,993	23,435,705	21,813,267	20,427,624	18,994,886	18,185,850	18,847,984	20.829.319	22,838,482		
Pinellas County - Tourist Development	ō	ō	7,848,164	6,853,977	5,932,587	5,864,763	4,977,810	4,502,390	4,691,881	5,068,347	200M	
Pinellas County - Tax Increment	6,223,820	5,127,215	4,879,693	4,203,175	3,575,584	3,423,908	3,779,258	3,986,213	4,535,832	4,139,159		
Pinellas County - Pedestrian Improvement Program	5	5	5	5	5	0	0	0	0	35,017		
Pinellas County - Other	4,452,578	4,750,000	5	5	0	0	5	0	0	0	DM	
Total Intergovernmental Revenue	89,794,335	85,352,284	87,016,585	82,743,039	80,060,039	82,518,349	85,412,269	89,520,902	88,429,995	102,666,052	2008FY 2009FY 2010FY 2011FY 2012FY 2013FY 2014FY 2015FY 2016FY 2017FY	
Use of Money and											-	
Property												
Earnings on Investments Other Interest Revenue (2)	4,738,478	8,095,818	3,769,083	5,196,708	2,304,239	4,834,880	1,379,053	5,342,108	6,849,689	2,229,882		
Securities Lending	0	0	0	0	0	0	0	0	0	1,690,777	Highcharts.com	
Securities Lending Unrealized	5	5	5	5	5	0	5	0	0	(5,082,715)	Benchmark 👻 Annual Quarterly	
Interest on Assessments	ō	ō	ō	ō	ō	0	ō	0	ō	26,393		
Rentals	800,935	649,838	614,453	526,352	432,751	411,250	400,759	358,830	2,920,852	3,064,408		
Total Use of Money and Property	5,539,413	8,745,858	4,383,538	5,723,080	2,738,990	5,245,910	1,779,812	5,700,936	9,770,541	1,928,725	_	
Miscellaneous											-	
Contributions Assessments	741,131	358,851	386,981 485,518	381,858	509,020	477,021	573,839 500,686	410,630	637,117 190,434	638,606 347,144		
Dispositions of Property	184,281	695,909	747,008	920,034	815,902	502,051	994,221	184,054	193,110	349,319		
Settlement Revenues	13,389	0	8,000,000	0	3,997,159	0	0	0	0	0		
Other (3) Total Miscellaneous	1,410,821 3,277,210	1,545,699 3,710,136	1,249,277	1.418.031	3.015.734 9.396.839	1,108,970	1,007,981 3,076,707	1,284,992	1.763.629	2,523,788		
Total Revenues	298,397,473	284,118,198	284,998,847	268,915,760	260,935,198	248,008,203	251,820,527	267,234,285	292,873,599	297,324,497	-	
Expenditures											-	
Current Operations												
General Government	23,268,099	21,473,235	23,154,373	16.058.051	13,880,892	14,672,753	15,415,127	25,080,033	28,428,478	25,084,845		
Community and Economic Development	17,384,870	14,039,942	14,912,692	17,292,165	14,464,853	15,028,177	17,999,908	28,008,570	24,238,780	22,973,120		
Public Works	11.038.522	10,683,589	10,145,310	11,078,333	28,938,443	22,168,371	21,731,956	7,798,719	11,028,172	13,548,520		
Public Safety												
Police Fire and EMS	44,323,468	99,772,940 44,341,874	93,840,891 44,480,137	90,914,374	91,234,377 44,329,900	88,866,403 44,246,454	88,392,589 44,445,248	88.082.228 44.498.378	85,362,695 44,734,932	88.025.521 44.338.345		
Total Public Safety	149,852,361	144,114,814	138,120,828	135,857,088	135,584,277	133,112,857	132,837,835	130,578,608	130,097,627	130,381,888		
Recreation, Culture and Social	48,398,807	48,813,999	44,185,356	44,713,043	44,580,867	42,767,519	48,102,411	37,137,303	48,138,462	47,854,805	-	

Idacti's enhanced inline XBRL viewer allows users to see time-series charts within the browser: this functionality works well with 10-year tables in a CAFR's Statistical Section.



XBRL CAFR Legislation...

Benefits

- Provides greater local government financial transparency
- Can ultimately lower costs for local governments by consolidating multiple filings into one

Pending at the Federal Level

- The GREAT Act (H.R. 4887, S. 3484) Grant Reporting
- The Financial Transparency Act (H.R. 1530)
- May not be needed if MSRB or OMB implement using existing authority

State Level (while we wait)

- ALEC's model Open Financial Statement Act
- Working group members are advocating legislation along these lines in multiple states



State & Local Govt Members

- Broadridge Financial Solutions
- Certent
- Datatracks
- EZ-XBRL
- FASB
- GASB (Observer)
- Gray CPA
- Intrinio
- Iris Business
- Lehigh University
- Lincoln Institute (Observer)
- Merrill Corporation
- National Association of State Auditors, Comptrollers & Treasurers

- Neighborly
- Novaworks LLC
- Pipeline
- State of Florida (observer)
- State of Utah (observer)
- Thales Consulting
- Touro College
- U.S. Census (observer)
- University of Maryland
- University of Florida
- Workiva



XBRL US Earnings Subcommittee

Patrick Loughry

November 8, 2018



XBRL US Earnings Committee - November 8, 2018

Mission

To investigate possible XBRL tagging of corporate earnings announcements, given the timeliness and market-moving nature of the data provided in earnings announcements, and demand expressed by the investment community.



Scope and Activities

- Research options on both news release and Form 8-Ks as corporate earnings announcements, as well as demand for tagged earnings announcements among the investment community
- Develop a white paper
- Based on findings, consider proposing an SEC requirement that public companies prepare their Form 8-K earnings announcements in XBRL format



Issuer concerns from survey

- Investors do not use XBRL data.
- Time constraints on earnings day.
- Incomparable data.
- Different departments handle the press release versus the form 8-K.
- Earnings releases may contains graphics.
- The 10-Q/10-K already contains tagged data that would be in the release.



Issuer feedback from survey

- Most stated that investors would be only mildly interested in tagged data in the earnings announcement.
- Regulators would only be slightly more interested in tagged earnings announcements.



Investment company feedback

• Buy-side:

"Have 5-6 companies reporting at once have to get models updated quickly."

• Sell-side:

"... process today is very manual. PDF or Form 8-K comes out, associate opens up the model and types data in cell by cell. XBRL would take the manual processing out and help with accuracy. If it was structured, this could be performed more easily. A retail earnings release for example, may take 20 minutes, but a financial institution release could have 40 pages of supplemental information..."



Next steps

- Continue research among investment community
- Earnings release analysis
- Develop white paper



Members

- Patrick Loughry, Chair, Toppan Vintage
- Lisa Cousino, Broadridge Financial Solutions
- Tabassum Baig, FASB
- Miho Saito, Certent
- Steve Horowitz, Novaworks LLC
- Scott Theis, Novaworks LLC
- Bryan Castrantas, Richie May
- Glad Sully, Refinitiv
- Joan Berg, Toppan Vintage
- Ali Paksima, Workiva
- Yvette Heinrickson



Discussion



XBRL US AGM 2018/2019 - November 8, 2018

Topics

- What are the most important benefits to members/where should XBRL US staff focus our efforts?
- What are the most important activities that XBRL US and XII should be working on over the next 12 months? Over the next 3-5 years?
- Are you more or less optimistic about the prospects for XBRL this year versus last year?
- Where is XBRL going? (technologically, reporting domain, public versus private sector?)
- What concerns are you hearing about XBRL from clients, colleagues, etc.?
- What other strategy ideas do you have for XBRL US and XII to support reporting standardization and our members? What should XBRL US be doing in addition to the strategy laid out earlier? Or are there key areas that we should change?

